

World leader in vertical access solutions with a presence in more than 90 countries





PROFITABLE GROWTH IN THE THIRD QUARTER

- Operating margin (EBIT adj.) 15.4% (15.2)
- Increased order intake +6%, driven by Construction Equipment
- Operating margin (EBIT adj.) for After Sales 32.4% (29.5)

THIRD QUARTER

- Order intake increased by 6% to 512.5 MSEK (484.6). In local currencies, the increase was 7%.
- Revenues increased by 9% to 471.4 MSEK (434.4). In local currencies, the increase was 9%.
- Reported operating profit (EBIT) was 79.6
 MSEK (66.1) and includes gains of 6.9 MSEK
 from the sale of the Rental business in the
 US.
- Reported operating margin (EBIT percentage) was 16.9% (15.2).
- Operating profit (EBIT adj.) before items affecting comparability totalled 72.7 MSEK (66.1).
- Operating margin (EBIT adj. percentage) before items affecting comparability was 15.4% (15.2).
- Profit after tax was 51.2 MSEK (36.2).
- Earnings per share was 1.18 SEK (0.84).
- Cash flow from operating activities dropped to -7.6 MSEK (66.6).

JANUARY-SEPTEMBER 2016

- Order intake declined by 3% to 1,625.1 MSEK (1,683.4). In local currencies, the decrease was 5%.
- Revenues increased to 1,451.2 MSEK (1,448.8). In local currencies, the increase was 2%.
- Reported operating profit (EBIT) was 231.7
 MSEK (191.8) and includes gains of 6.9
 MSEK from the sale of the Rental business in
 the US. Profit in the comparative period
 included 54.1 MSEK in non-recurring
 expenses related to the IPO and refinancing.
- Reported operating margin (EBIT percentage) was 16.0% (13.2).
- Operating profit (EBIT adj.) before items affecting comparability totalled 224.9 MSEK (245.9).
- Operating margin (EBIT adj. percentage) before items affecting comparability was 15.5% (17.0).
- Earnings per share was 3.36 SEK (1.45).
- Cash flow from operating activities dropped to 89.5 MSEK (121.4).

KEY FIGURES, GROUP	Q	3	Δ%	Ja	n-Sep	Δ%	R12M	Jan-Dec
	2016	2015		2016	2015			2015
Order intake, MSEK	512.5	484.6	6%	1,625.1	1,683.4	-3%	2,050.7	2,109.1
Revenues, MSEK	471.4	434.4	9%	1,451.2	1,448.8	0%	2,038.7	2,036.3
Operating profit (EBIT), MSEK	79.6	66.1	20%	231.7	191.8	21%	336.2	296.2
Operating margin (EBIT)	16.9%	15.2%		16.0%	13.2%		16.5%	14.5%
Operating profit (EBIT adj) MSEK ²	72.7	66.1	10%	224.9	245.9	-9%	329.3	350.3
Operating margin (EBIT adj) ²	15.4%	15.2%		15.5%	17.0%		16.2%	17.2%
Net profit, MSEK	51.2	36.2	41%	145.7	63.0	131%	217.7	135.0
Earnings per share, undiluted/diluted, SEK ¹	1.18	0.84		3.36	1.45		5.02	3.12
Earnings per share, undiluted/diluted, SEK	1.18	0.84		3.36	1.45		5.02	3.12
Cash flow from operations, MSEK	-7.6	66.6		89.5	121.4		207.9	239.8

¹ Calculated to existing number of shares, 43 326 289

² Before items affecting comparability



COMMENTS FROM THE CEO



PROFITABLE GROWTH IN THE THIRD QUARTER

During the third quarter 2016, we had an increase in orders of 6%, and an increase in revenues with 9% compared to the same period 2015. We had significant variations between the business areas, with a continued strong growth in Construction Equipment, while Industrial Equipment had a weak quarter, in particular on the order side.

The weak demand in oil & gas and mining continued in the third quarter, and we experienced weaknesses also in other industry verticals, with capex decisions being postponed at customers. This development was weaker than expected. We have started marketing activities for our new midmarket industrial elevators, and we expect to have them approved and ready for sales start well before year end. We see good potential for these elevators going forward. The development of our new models based on traction technology is progressing according to plan.

In short, I would say that the market for Industrial Equipment remains challenging.

Construction Equipment showed strong growth in the quarter. We gained market share and continued our geographic expansion. We have expanded our own sales organization and also our network of distributors, which has now increased to around 80 in total. We have seen strong demand for our complete portfolio, both premiumand mid-market products in all regions, except China and Brazil. Our offering of tower crane lifts where we work closely with Manitowoc continued to be in good demand.

After Sales developed well in the quarter with further improvement of the EBIT margin. The continued weak oil & gas and mining markets are impacting aftersales as well, but we have managed to increase penetration in the construction market, where we look forward to further growth. We have seen good development in parts sale and also an increase of refurbishment projects during the quarter.

Business area Rental has divested the US business in the third quarter. This will enable a stronger focus on sales of the complete portfolio of both products and services in USA and Canada.

The Rental business continued to show good order intake, although at a lower level compared to a strong comparative quarter in 2015. We had a good increase in revenues, driven by a higher utilisation of the fleet, and this has also translated into a good EBIT margin development compared to third quarter 2015.

The EBIT margin for the Group at 15.4% was better than the third quarter 2015, but lower than expected, mainly influenced by the lower revenues in Industrial Equipment. Cash-flow was impacted negatively by growth and major deliveries in the latter part of the quarter.

As in the previous year, I expect a finish in line with last year's good volumes and margins.

Last but not least, I am happy to announce that after closing of the period, we have signed an agreement to acquire Facade Access Group, the global market leader in permanent facade access solutions. Through this acquisition we will strengthen and broaden our product portfolio, expand our existing footprint and business into a global adjacent niche market within vertical access, while benefitting from a healthy underlying growth in the facade access market. The acquisition will enable scale and synergistic advantages in the supply chain, expand overall business opportunity, including further development of the after sales offering.

The acquisition is subject to customary regulatory approvals and expected to close before year end 2016. In conjunction with this, Alimak Group will make a review of the financial targets.

Tormod Gunleiksrud, CEO



ALIMAK GROUP INTERIM REPORT Q3 2016

CONSOLIDATED EARNINGS PERFORMANCE JULY TO SEPTEMBER 2016 AND JANUARY TO SEPTEMBER 2016

ORDER INTAKE	Q3	Jan-		-Sep
	2016	2015	2016	2015
Orders, MSEK	512.5	484.6	1,625.1	1,683.4
Change, MSEK	27.9	67.0	-58.4	340.5
Change	6%	16%	-3%	25%
Whereof:				
Volume and price	7%	10%	-2%	11%
Currency	-1%	6%	-2%	12%
Acquisition	0%	0%	0%	3%

REVENUE	Q3	3 Jan		-Sep	
	2016	2015	2016	2015	
Revenues, MSEK	471.4	434.4	1,451.2	1,448.8	
Change, MSEK	37.1	7.3	2.4	224.3	
Change	9%	2%	0%	18%	
Whereof:					
Volume and price	9%	-5%	2%	2%	
Currency	0%	7%	-2%	12%	
Acquisition	0%	0%	0%	4%	

EBIT (adj) ¹	Q3	3	Jan-	Sep
	2016	2015	2016	2015
EBIT, MSEK	72.7	66.1	224.9	245.9
EBIT Margin	15.4%	15.2%	15.5%	17.0%
Change, MSEK	6.7	-6.1	-21.0	38.0
Change, MSEK	10%	-8%	-9%	18%
Whereof:				
Volume and price	9%	-3%	-8%	12%
Currency	1%	-5%	0%	5%
Acquisition	0%	0%	0%	2%

¹Before items affecting comparability

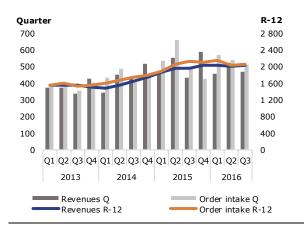
ORDER INTAKE

Order intake in the third quarter of 2016 was 512.5 MSEK (484.6), up 6% compared with the same period last year. In local currencies, the increase was 7%.

Order intake for the quarter showed a mixed picture, with strong growth in Construction Equipment and a moderate upswing in After Sales, but low order intake in Industrial Equipment.

For the period January to September 2016, order intake decreased by 3% to 1,625.1 MSEK(1,683.4). In local currencies, the

REVENUES AND ORDER INTAKE, MSEK



decrease was 2%. Underlying order intake increased by 6%, adjusted for the Johan Sverdrup order, which was signed in June 2015.

REVENUES

Revenues in the third quarter totalled 471.4 MSEK (434.4), up 9%. In local currencies, the increase was 9%. The increase was primarily driven by strong growth in Construction Equipment.

Revenues for the period January-September 2016 totalled 1,451.2 MSEK (1,448.8). In local currencies, the increase was 2%.

OPERATING PROFIT/LOSS

Reported operating profit (EBIT) in the third quarter was 79.6 MSEK (66.1).

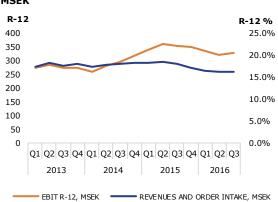
Operating profit before items affecting comparability (EBIT adj.) for the third quarter totalled 72.7 MSEK (66.1). Earnings were positively impacted by higher volumes in Construction Equipment and improved margins in After Sales. Lower volumes in Industrial Equipment had a negative impact on earnings.

Reported operating margin (EBIT percentage) for the quarter was 16.9% (15.2) and operating margin before items affecting comparability (EBIT adj. percentage) was 15.4% (15.2).

Reported operating profit (EBIT) for the period January to September 2016 was 231.7 (191.8) MSEK.

Operating profit before items affecting comparability (EBIT adj.) for the period January to September 2016 was 224.9 MSEK (245.9).

Reported operating margin (EBIT percentage) for the period January to September 2016 was 16.0% (13.2) and operating margin before items affecting comparability (EBIT adj. percentage) was 15.5% (17.0).





ITEMS AFFECTING COMPARABILITY

Items affecting comparability during the third quarter of 2016 totalled SEK 6.9 million and are attributable to the sale of the Rental business in the US. Operating profit for the third quarter of 2015 had no items affecting comparability.

There were no items affecting comparability for the period January to September 2016 other than gains of 6.9 MSEK relating to the sale of the Rental business in the US. The period January to September 2015 included items affecting comparability of -54.1 MSEK. These related mainly to the IPO and the refinancing of the Alimak Group in June 2015.

TAX

Tax expense for the third quarter of 2016 was 19.9 MSEK (11.1). The tax expense varies depending on the geographic distribution of the company's profits and the utilisation of any deficits. The 2015 tax expense of more than 30% is expected to move towards 25% over the next 2 to 3 years.

Tax expense for the period January to September 2016 was 62.3 MSEK (33.0).

PROFIT AFTER TAX

Profit after tax for the third quarter increased to 51.2 MSEK (36.2), impacted by higher earnings and the effect of an improved financing structure since 2015.

Profit after tax for the period January to September was 145.7 MSEK (63.0).

INVESTMENTS

Investments in the third quarter of 2016 totalled -1.3 MSEK (5.4), positively impacted by 19.6 MSEK from the divestment of the US Rental business. Total investments during the

period January to September 2016 amounted to 18.3 MSEK (17.6) and include the divestment of the US Rental business. The investments were adapted to the prevailing trend in the market, capacity utilization and introduction of new products, as well as the need for manufacturing capacity.

DIVESTMENT OF US RENTAL BUSINESS

During the third quarter Alimak Group sold its Rental business in the US. In 2015 the business had revenues that represented approximately 1% of the Alimak Group's total revenue. The corresponding figure for the Rental business area was 9%. The purchase price was 2.4 MUSD.

FINANCIAL POSITION

Net debt totalled 399.3 MSEK (490.7) as at 30 September 2016. The equity ratio was 64.5% (58.5).

CASH FLOW

Cash flow from operating activities decreased during the quarter to -7.6 MSEK (66.6) due to volume growth, continued inventory build-up in the factories and of goods in transit. In addition, a relatively large share of revenues came late in the period, which increased trade receivables over the end of the quarter. Cash flow for the period January to September was 89.5 MSEK (121.4).

PLEDGED ASSETS AND CONTINGENT LIABILITIES

Pledged assets and contingent liabilities totalled 10.7 MSEK (136.4) and 106.3 MSEK (6.3), respectively.

EMPLOYEES

As of 30 September 2016 there were 1,193 (1,048) employees.



CONSTRUCTION EQUIPMENT

- Strong order intake, +59% with robust demand in all product areas
- Increased revenues +61% in comparison with a weak third quarter in 2015
- EBIT margin (EBIT adj.) improved to 11.7% (4.3) due to increased volumes

The customers continued to show strong interest in Alimak's broad range of products and demand from the construction industry around the world remained high during the third quarter. Alimak benefitted from a good underlying market, but also grew faster than the market in both the premium and middle segments. The strong demand applied to products in both the premium and mid-market segments. Alimak's tower crane lifts, which are sold in cooperation with Manitowoc, continued to show strong sales figures.

Construction Equipment gained market share and continued to grow geographically. Southeast Asia, East Africa and Scandinavia performed very well. Alimak has also advanced its positions in Latin America. Overall, demand was strong in all regions except China and Brazil, both of which continued to be weak. Growth in local currencies was 64%.

During the quarter Alimak expanded both its sales organisation and its network of distributors, which now includes 80 dealers worldwide.

Order intake for Construction Equipment for the third quarter increased by 59% to 212.8 MSEK (133.7). In local currencies the increase was 64%. Order intake for the period January to September 2016 increased by 40% to 579.8 MSEK (413.6). Growth in local currencies was 44%.

Revenues increased by 61% during the third quarter to 146.8 MSEK (91.0). Growth in local currencies was 64%. Revenues increased by 19% during the period January to September

2016 to 470.4 MSEK (396.9). Growth in local currencies was 21%.

Operating profit before items affecting comparability (EBIT adj.) for the third quarter increased to 17.3 MSEK (3.9).

Operating profit before items affecting comparability (EBIT adj.) for the period January to September 2016 increased to 54.0 MSEK (39.2). The improvement was mainly due to increased volumes.

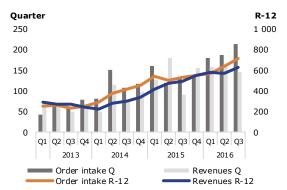
ORDER INTAKE		Q3		Jan-Sep	
	2016	2015	2016	2015	
Orders, MSEK	212.8	133.7	579.8	413.6	
Change, MSEK	79.1	25.6	166.3	73.3	
Change	59%	24%	40%	22%	
Whereof:					
Volume and price	64%	15%	44%	7%	
Currency	-5%	9%	-4%	15%	
Acquisition	0%	0%	0%	0%	

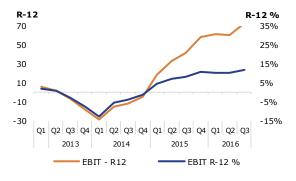
REVENUE	Q3		Jan-	Sep
	2016	2015	2016	2015
Revenues, MSEK	146.8	91.0	470.4	396.9
Change, MSEK	55.9	17.4	73.5	160.5
Change	61%	24%	19%	68%
Whereof:				
Volume and price	64%	15%	21%	46%
Currency	-3%	9%	-3%	22%
Acquisition	0%	0%	0%	0%

EBIT (adj)¹	Q3		Jan-Sep	
	2016	2015	2016	2015
EBIT, MSEK	17.3	3.9	54.0	39.2
EBIT Margin	11.7%	4.3%	11.5%	9.9%
Change, MSEK	13.3	8.5	14.7	45.7
Change	340%	-185%	-37%	-704%
Whereof:				
Volume and price	332%	-249%	-39%	-717%
Currency	8%	64%	2%	13%
Acquisition	0%	0%	0%	0%

¹Before items affecting comparability

REVENUES AND ORDER INTAKE, MSEK







INDUSTRIAL EQUIPMENT

- Weak order intake during the quarter, -51%, due to delayed investment decisions
- Operating margin continued to be impacted by lower volumes, -7.8% (7.0)
- The industrial market is still under pressure

The third quarter of 2016 for Industrial Equipment was characterised by weak order intake. Market conditions for oil & gas and mining continued to be weak. Alimak's redirection to other industrial segments with better growth continued according to plan, though even there, customers proved to be cautious about investing during the quarter. Marketing of the new industrial elevators for the mid-market segment has begun, with sales scheduled to begin before year-end.

Order intake during the third quarter of 2016 declined by 51% to 41.2 MSEK (83.9). The decrease in local currencies was 51%. Order intake for the period January to September 2016 declined by 42% to 261.2 MSEK (447.3). In local currencies the decrease was 41%.

Revenue during the third quarter declined by 23% to 78.8 MSEK (102.0). In local currencies, revenues declined by 24%. The decrease in revenues is due to the low order intake in previous periods and the way in which partial deliveries in projects occur in 2016. Revenues for the period January to September 2016 declined by 21% to 250.6 MSEK (317.2). In local currencies, the decrease was 20%.

Operating profit (EBIT adj.) before items affecting comparability declined to -6.2 MSEK (7.2), due to lower revenues combined with operating expenses impacted by the cost of sales initiatives, as well as the development of new products.

Operating profit before items affecting comparability (EBIT adj.) for the period January to September 2016 decreased to 15.9 MSEK (26.3).

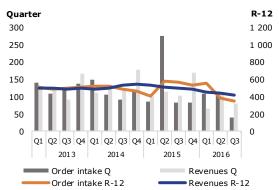
ORDER INTAKE		Q3		Sep
	2016	2015	2016	2015
Orders, MSEK	41.2	83.9	261.2	447.3
Change, MSEK	-42.8	-6.4	-186.1	103.8
Change	-51%	-7%	-42%	30%
Whereof:				
Volume and price	-51%	-9%	-41%	22%
Currency	0%	2%	-1%	6%
Acquisition	0%	0%	0%	2%

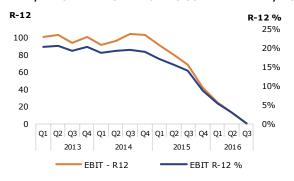
REVENUE		Q3		Sep
	2016	2015	2016	2015
Revenues, MSEK	78.8	102.0	250.6	317.2
Change, MSEK	-23.2	-20.9	-66.5	-50.9
Change	-23%	-17%	-21%	-14%
Whereof:				
Volume and price	-24%	-23%	-20%	-26%
Currency	1%	6%	-1%	5%
Acquisition	0%	0%	0%	8%

EBIT (adj) ¹		Q3 J		Sep
	2016	2015	2016	2015
EBIT, MSEK	-6.2	7.2	-15.9	26.3
EBIT Margin	-7.8%	7.0%	-6.3%	8.3%
Change, MSEK	-13.3	-11.5	-42.2	-34.8
Change	-186%	-62%	-160%	-57%
Whereof:				
Volume and price	-195%	-79%	-163%	-60%
Currency	9%	17%	3%	-1%
Acquisition	0%	0%	0%	4%
1Refere items affecting comparability				

¹Before items affecting comparability

REVENUES AND ORDER INTAKE, MSEK







RENTAL

- Good order intake, 92.7 MSEK (107.8), though lower in comparison with a strong third quarter in 2015
- Increased revenues +9% due to higher utilization rate
- EBIT margin (EBIT adj.) improved to 9.9% (7.5) due to increased volumes as well as efficiency measures

Alimak's Rental operations showed continued good order intake during the quarter, which was lower compared with a strong third quarter in 2015. Revenues increased in pace with higher capacity utilisation and more efficient handling of the rental fleet. The business area has also shown a positive trend in profitability compared with the previous year due to higher capacity utilization in all markets.

In the third quarter Alimak sold it US Rental operation. This divestment will enable a greater focus on the sale of Alimak's extensive product portfolio and after-market services throughout the US. In 2015 the US Rental business had revenues that represented approximately 9% of the business area's revenue.

Order intake during the third quarter declined by 14% to 92.7 MSEK (107.8). The decline is solely because the comparative quarter in 2015 included some large projects. In local currencies, order intake declined by 16%. Order intake for the period January to September 2016 increased by 5% to 292.7 MSEK (279.3). In local currencies, the increase was 7%.

Revenue during the third quarter increased by 9% to 80.3 MSEK (74.0). Growth in local currencies was 7%. Revenue for the period January to September 2016 increased by 6% to 235.3 MSEK (223.0). In local currencies, the increase was 7%.

Operating profit before items affecting comparability (EBIT adj.) for the third quarter increased to 8.0 MSEK (5.6). Operating profit (EBIT adj.) before items affecting comparability for the period January to September 2016, was 26.7 MSEK (14.5).

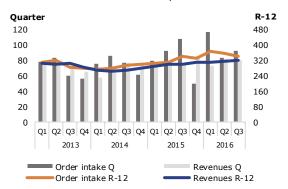
ORDER INTAKE	Q3		Jan-Sep	
	2016	2015	2016	2015
Orders, MSEK	92.7	107.8	292.7	279.3
Change, MSEK	-15.1	31.1	13.4	40.6
Change	-14%	41%	5%	17%
Whereof:				
Volume and price	-16%	36%	7%	9%
Currency	2%	4%	-2%	8%
Acquisition	0%	0%	0%	0%

REVENUE	Q3		Jan-Sep	
	2016	2015	2016	2015
Revenues, MSEK	80.3	74.0	235.3	223.0
Change, MSEK	6.3	-2.9	12.3	19.6
Change	9%	-4%	6%	10%
Whereof:				
Volume and price	7%	-5%	7%	3%
Currency	2%	1%	-2%	6%
Acquisition	0%	0%	0%	0%

EBIT (adj) ¹		Q3		Sep
	2016	2015	2016	2015
EBIT, MSEK	8.0	5.6	26.7	14.5
EBIT Margin	9.9%	7.5%	11.4%	6.5%
Change, MSEK	2.4	0.6	12.2	8.3
Change	43%	13%	84%	133%
Whereof:				
Volume and price	36%	20%	85%	135%
Currency	7%	-7%	-1%	-2%
Acquisition	0%	0%	0%	0%

¹Before items affecting comparability

REVENUES AND ORDER INTAKE, MSEK







AFTER SALES

- Increased order intake during the quarter with robust sales to the construction industry, +4%
- Improved operating margin (EBIT adj.) 32.4% (29.5)
- Higher occupancy and increased efficiency

In the third quarter After Sales demonstrated a stable trend with an increase in order intake and an improved operating margin. However, the market for after-market services and spare parts continued to be impacted by weak demand in the oil & gas and mining industry.

Both spare parts sales and after-market services in the construction industry grew during the quarter, and the refurbishment market also showed signs of activity.

Order intake during the third quarter increased by 4% to 165.9 MSEK (159.3). In local currencies the increase was 5%. Order intake for the period January to September 2016 decreased by 10% to 491.3 MSEK (543.3). In local currencies, the decrease was 8%.

Revenues during the third quarter declined by 1% to 165.5 MSEK (167.4). In local currencies the percentage was unchanged. Revenues for the period January to September 2016 declined by 3% to 494.9 MSEK (511.7). In local currencies the decline was 1%.

Operating profit before items affecting comparability (EBIT adj.) increased by 9% during the third quarter to 53.7 MSEK (49.4).

Operating profit before items affecting comparability (EBIT adj.) for the period

January to September 2016 decreased to 160.1 MSEK (165.8).

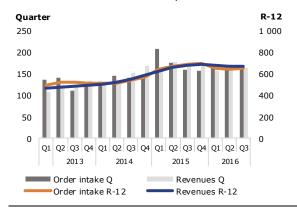
ORDER INTAKE		Q3		Jan-Sep		
	2016	2015	2016	2015		
Orders, MSEK	165.9	159.3	491.3	543.3		
Change, MSEK	6.6	16.6	-52.0	122.7		
Change	4%	12%	-10%	29%		
Whereof:						
Volume and price	5%	3%	-8%	7%		
Currency	-1%	9%	-2%	15%		
Acquisition	0%	0%	0%	8%		

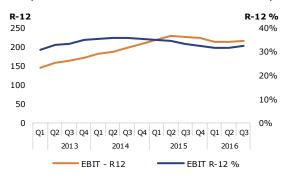
REVENUE		Q3		Sep
	2016	2015	2016	2015
Revenues, MSEK	165.5	167.4	494.9	511.7
Change, MSEK	-1.9	-1.9 13.7		95.1
Change	-1%	9%	-3%	23%
Whereof:				
Volume and price	0%	-1%	-1%	2%
Currency	-1%	10%	-2%	15%
Acquisition	0%	0%	0%	6%

EBIT (adj)¹	Q3		Jan-	Sep
	2016	2015	2016	2015
EBIT, MSEK	53.7	49.4	160.1	165.8
EBIT Margin	32.4%	32.4% 29.5%		32.4%
Change, MSEK	4.3	-3.7	-5.7	18.8
Change	9%	-7%	-3%	13%
Whereof:				
Volume and price	10%	19%	-2%	4%
Currency	-1%	-26%	-1%	8%
Acquisition	0%	0%	0%	1%

¹Before items affecting comparability

REVENUES AND ORDER INTAKE, MSEK







KEY FIGURES PER SEGMENT

REPORTED FIGURES

ORDER INTAKE

	Q3 2016		Q	3 2015
	MSEK	Share	MSEK	Share
Construction Equipment	212.8	41.5%	133.7	27.6%
Industrial Equipment	41.2	8.0%	83.9	17.3%
Rental	92.7	18.1%	107.8	22.2%
After Sales	165.9	32.4%	159.3	32.9%
Total	512.5	100.0%	484.6	100.0%

REVENUES

	Q3 2016		Q3 2015	
	MSEK	Share	MSEK	Share
Construction Equipment	146.8	31.1%	91.0	20.9%
Industrial Equipment	78.8	16.7%	102.0	23.5%
Rental	80.3	17.0%	74.0	17.0%
After Sales	165.5	35.1%	167.4	38.5%
Total	471.4	100.0%	434.4	100.0%

OPERATING PROFIT (EBIT)¹

	Q3 2016		Q	3 2015
	MSEK	Share	MSEK	Share
Construction Equipment	17.3	23.7%	3.9	5.9%
Industrial Equipment	-6.2	-8.5%	7.2	10.9%
Rental	8.0	11.0%	5.6	8.4%
After Sales	53.7	73.8%	49.4	74.7%
Total	72.7	100.0%	66.1	100.0%

 $^{^{\}scriptsize 1}$ Before items affecting comparability

OPERATING PROFIT (EBIT)¹ **OPERATING MARGIN (EBIT IN %)**

	Q3 2016		Q3	2015
	MSEK	Margin	MSEK	Margin
Construction Equipment	17.3	11.7%	3.9	4.3%
Industrial Equipment	-6.2	-7.8%	7.2	7.0%
Rental	8.0	9.9%	5.6	7.5%
After Sales	53.7	32.4%	49.4	29.5%
Total	72.7	15.4%	66.1	15.2%

¹ Before items affecting comparability

REVENUES, Q3 2016



- Construction Equipment 31%
- Industrial Equipment 17%
- Rental 17%
- After Sales 35%

EBIT, BEFORE ITEMS AFFECTING COMPARABILITY, Q3 2016²



- Construction Equipment 24%
- Industrial Equipment -9%
- Rental 11%
- After Sales 74%

²⁾ Chart excluding BA with negative EBIT

03 2015



KEY FIGURES PER SEGMENT

REPORTED FIGURES, EXCLUDING CURRENCY TRANSLATION EFFECTS

ORDER INTAKE				
	Q3 2016		(Q3 2015
	MSEK	Share	MSEK	Share
Construction Equipment	219.4	42.3%	133.7	27.6%
Industrial Equipment	41.5	8.0%	83.9	17.3%
Rental	90.3	17.4%	107.8	22.2%
After Sales	167.4	32.3%	159.3	32.9%
Total	518.5	100.0%	484.6	100.0%

Q3 2016		Q3 20:		
MSEK	Share	MSEK	Share	
149.4	31.6%	91.0	20.9%	
77.4	16.4%	102.0	23.5%	
78.8	16.7%	74.0	17.0%	
167.0	35.3%	167.4	38.5%	
472.6	100.0%	434.4	100.0%	
	149.4 77.4 78.8 167.0	MSEK Share 149.4 31.6% 77.4 16.4% 78.8 16.7%	MSEK Share MSEK 149.4 31.6% 91.0 77.4 16.4% 102.0 78.8 16.7% 74.0 167.0 35.3% 167.4	

OPERATING PROFIT (EBIT)¹

	Q3 2016			Q3 2015
	MSEK	Share	MSEK	Share
Construction Equipment	17.0	23.6%	3.9	5.9%
Industrial Equipment	-6.8	-9.5%	7.2	10.9%
Rental	7.6	10.6%	5.6	8.4%
After Sales	54.1	75.3%	49.4	74.7%
Total	71.8	100.0%	66.1	100.0%

¹ Before items affecting comparability

OPERATING PROFIT (EBIT)¹ **OPERATING MARGIN (EBIT IN %)**

	Q3 2010			Q3 2013
	MSEK	Margin	MSEK	Margin
Construction Equipment	17.0	11.4%	3.9	4.3%
Industrial Equipment	-6.8	-8.8%	7.2	7.0%
Rental	7.6	9.6%	5.6	7.5%
After Sales	54.1	32.4%	49.4	29.5%
Total	71.8	15.2%	66.1	15.2%

03 2016

REVENUES, BEFORE CURRENCY EFFECTS, Q3 2016



- Construction Equipment 32%
- Industrial Equipment 16%
- Rental 17%
- After Sales 35%

EBIT, BEFORE ITEMS AFFECTING COMPARABILITY AND CURRENCY EFFECTS, Q3 2016²



- Construction Equipment 24%
- Industrial Equipment -10%
- Rental 11%
- After Sales 75%

¹ Before items affecting comparability

²⁾ Chart excluding BA with negative EBIT



PARENT COMPANY

Net sales for the third quarter of 2016 amounted to -1.8 MSEK and profit for the period was -3.9 MSEK (-5.4).

EVENTS AFTER REPORTING PERIOD

NOMINATION COMMITTEE FOR THE 2016 AGM APPOINTED

The Nomination Committee for Alimak Group's 2017 Annual General Meeting has been appointed. In May 2016, Alimak Group's Annual General Meeting adopted an instruction regarding the appointment of the Nomination Committee, applicable until the General Meeting resolves otherwise. Pursuant to this instruction, the Nomination Committee shall, prior to the 2017 Annual General Meeting, be composed of representatives of the four largest shareholders listed in the shareholders' register maintained by Euroclear Sweden as of 31 August together with the Chairman of the Board, who will also convene the first meeting of the Nomination Committee. The member representing the largest shareholder shall be appointed Chairman of the Nomination Committee.

The Nomination Committee was appointed on 6 October and comprises the following members: Roger Hagborg, Triton, Chairman of the Nomination Committee, Johan Lannebo, Lannebo Fonder, Åsa Nisell, Swedbank Robur, Fraser Maingay, York Capital Management, Anders Thelin, Alimak Group's Chairman of the Board. The Nomination Committee shall prepare proposals for the 2017 Annual General Meeting regarding the Chairman of the Meeting, number of Board members, fees to be paid to each of the Board members, election of Board members and Board Chairman, remuneration to the auditor and election of auditor and, if necessary, proposal for changes in the instruction to the Nomination Committee.

ACQUISITION OF FACADE ACCESS GROUP

On 27 October 2016, Alimak Group signed an agreement to acquire Facade Access Group, the global market leader in permanent facade access solutions for an enterprise value of 120 MAUD (approximately 819 MSEK). The transaction is subject to customary regulatory approvals and is expected to close before year end 2016. After closing, the acquisition is expected to be immediately accretive to EPS and contribute positively to cash flow while the Group's EBIT margin is expected to be diluted.

The enterprise value corresponds to an EV/EBITDA of 7.7x and EV/EBIT of 9.2x as of June 30, 2016. The acquisition is funded within existing credit facilities. Upon completion, Alimak Group will maintain a solid capital structure, with an expected leverage (net debt/EBITDA), of about 2.1x being well in line with the strategic target. Integration costs are estimated to approximately 65 MSEK.

ALIMAK GROUP IN BRIEF

Alimak Group is a world-leading supplier of elevators, platforms and after-market services for the industrial and construction sectors. The Group has manufacturing operations in Sweden and China and a sales and servicing network in more than 90 countries supplying and maintaining vertical access solutions. At present there are more than 22,000 elevators and platforms installed around globally.

Alimak was established in Skelleftea in 1948, has its head office in Stockholm and has 1,200 employees around the world. The Group, which had sales of 2.0 billion SEK in 2015 with an operating profit (adjusted for items affecting comparability) of 350 MSEK, is listed on Nasdaq Stockholm.

ALIMAK HAS FOUR BUSINESS AREAS:

Construction Equipment: Hoists and platforms for construction and refurbishment projects

Industrial Equipment: Elevators for industrial use in end markets such as oil and gas, ports, shipyards, energy and cement.

Rental: Rental services of the company's products

After Sales: After-market services such as servicing, training, spare parts and refurbishment

Chairman of the Board: Anders Thelin President and CEO: Tormod Gunleiksrud



FINANCIAL TARGETS

Growth in revenues

The Group's target in the medium term is an annual growth rate of 10%.

EBIT margin

The Group's target in the medium term is to have an EBIT margin of 17%.

Leverage (net debt/EBITDA)

The company will maintain an effective capital structure with a net debt of around twice EBITDA. The capital structure will be flexible and allow for strategic initiatives.

Dividend policy

The company has a target of paying a dividend of approximately 50% of its net profit for the current period to its shareholders. Decisions on dividend payment will take account of the company's financial position, cash flow, acquisition opportunities, strategic considerations and future prospects.

RISKS

For a description of risks and uncertainties please refer to Alimak Group AB's 2015 Annual Report. No material changes have been made since publication of the 2015 Annual Report.

CALENDAR

- The Year-End Report for the financial year 2016 will be published on 16 February 2017.
- The Annual Report for the financial year 2016 will be published on 12 April 2017.
- The Interim Report for the first quarter of 2017 will be published on 27 April 2017.
- The Annual General Meeting will be held on 11 May 2017.
- Alimak Group's financial calendar is available at www.alimakgroup.com



DECLARATION

The Board of Directors and the CEO declare that the interim report presents a true and fair view of the operations, financial position and results of the Parent Company and Group, and describes the significant risks and uncertainties facing the Parent Company and the companies forming part of the Group.

> Stockholm, 27 October 2016 Alimak Group AB corporate identity number 556714-1857

Anders Thelin Carl Johan Falkenberg Chairman of the Board Board member

Anders Jonsson Board member

Eva Lindqvist Board member Helena Nordman-Knutson Board member

Joakim Rosengren Board member

Örjan Fredriksson Greger Larsson Employee representative Employee representative

> Tormod Gunleiksrud President and CEO

For further information, please contact

Sofia Wretman, Head of IR, telephone: +46 (0)8 402 14 40

This information is information that Alimak Group AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CET on 28 October 2016.



This is a translation from the Swedish original

REVIEW REPORT

Alimak Group AB, org corporate identity number 556714-1857

INTRODUCTION

We have reviewed the condensed interim report for Alimak Group AB as at September 30, 2016 and for the nine months' period then ended. The Board of Directors and the Managing Director are responsible for the preparation and presentation of this interim report in accordance with IAS 34 and the Swedish Annual Accounts Act. Our responsibility is to express a conclusion on this interim report based on our review

SCOPE OF REVIEW

We conducted our review in accordance with the International Standard on Review Engagements, ISRE 2410 *Review of Interim Financial Statements Performed by the Independent Auditor of the Entity*. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and other generally accepted auditing standards in Sweden. The procedures performed in a review do not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the interim report is not prepared, in all material respects, in accordance with IAS 34 and the Swedish Annual Accounts Act regarding the Group, and in accordance with the Swedish Annual Accounts Act regarding the Parent Company.

Stockholm, 28 October 2016

Ernst & Young AB

Rickard Andersson Authorized Public Accountant



FINANCIAL STATEMENTS

CONDENSED STATEMENT OF COMPREHENSIVE INCOME, GROUP

	Jan-Sep			Jan-Sep	Jan-Dec
	Q3 2016	Q3 2015	2016	2015	2015
Amounts in SEK million					
Revenues	471.4	434.4	1,451.2	1,448.8	2,036.3
Cost of goods sold	-275.4	-254.8	-851.2	-855.9	-1,216.6
Gross Profit	196.0	179.6	599.9	592.9	819.6
Total operating expenses	-116.5	-113.5	-368.2	-401.1	-523.5
Operating profit (EBIT)	79.6	66.1	231.7	191.8	296.2
Net financial items	-8.5	-18.7	-23.8	-95.8	-97.9
Result before tax (EBT)	71.1	47.3	207.9	96.0	198.3
Tax on profit for the period	-19.9	-11.1	-62.3	-33.0	-63.3
Profit for the period	51.2	36.2	145.7	63.0	135.0
Attributable to the parent company's shareholders	51.2	36.2	145.7	63.0	135.0
Earnings per share, SEK¹	1.18	0.84	3.36	1.45	3.12
Other comprehensive income for the					
period Items that will be returned to net income					
Translation differences	21.6	7.0	34.2	31.6	45.6
	1.1	7.0	-2.3	27.9	30.1
Cash flow hedging	-0.2	-1.5	0.5	-6.1	-6.6
Deferred tax attributable to hedging Total	22.5	12.5	32.4	53.4	69.1
The man make he washing and to make in a com-					
Items not to be returned to net income	12.2	0.0	26.2	0.0	20.4
Revaluation of pension plans	-12.3	0.0	-26.3	0.0	29.4
Deferred tax attributable to revaluation of pension plans	2.4	0.0	5.3	0.0	-6.0
Total	-9.9	0.0	-21.0	0.0	23.4
Other comprehensive income, net after tax	12.6	12.5	11.4	53.4	92.5
Total comprehensive income for the period	63.8	48.7	157.0	116.4	227.5
Attributable to the parent company's shareholders	63.8	48.7	157.0	116.4	227.5

¹Calculated to existing number of shares, 43 326 289



CONDENSED STATEMENT OF FINANCIAL POSITION, GROUP

A CEIV III	30 Sep 2016	30 Sep 2015	31 Dec 2015
Amounts in SEK million			
ASSETS			
Intangible fixed assets	1,758.4	1,711.9	1,729.7
Tangible fixed assets	257.7	266.0	268.1
Financial and other non-current assets	89.4	130.2	74.6
Total non-current assets	2,105.5	2,108.1	2,072.4
Inventories	406.9	383.9	343.9
Trade receivables	397.1	321.4	365.8
Other receivables	181.2	164.6	127.5
Cash and cash equivalents	200.7	340.1	450.0
Total current assets	1,185.8	1,210.0	1,287.2
TOTAL ASSETS	3,291.2	3,318.1	3,359.6
EQUITY AND LIABILITIES			
Shareholders equity	2,122.5	1,940.8	2,052.1
Non-current liabilities			
Interest bearing debts	500.0	751.1	743.3
Other long term liabilities	140.4	152.0	120.9
Total non-current liabilities	640.4	903.1	864.2
Current liabilities			
Interest bearing debts	100.0	79.7	77.8
Accounts payable	220.1	178.4	195.9
Other current liabilities	208.3	216.1	169.6
Total current liabilities	528.3	474.2	443.3
TOTAL EQUITY AND LIABILITIES	3,291.2	3,318.1	3,359.6

-178.0 2,122.5

-1.4

125.6



Closing balance, 30 Sep 2016

CONDENSED STATEMENT OF CHANGES IN EOUITY, GROUP

CONDENSED STATEMENT OF CHANGES IN EQUITY, GROUP								
	Attributable to the parent company's shareholders							
	Share capital	Other paid-in capital	Translation reserve	Hedging reserve	Retained earnings and profit for the period	Total equity		
Amounts in SEK million								
Opening balance, 1 Jan 2015	0.1	1,215.2	45.8	-23.1	-373.8	864.2		
Profit for the period					63.0	63.0		
Changes of fair value				32.4		32.4		
Reclassified to the income statement				-4.6		-4.6		
Tax attributable to cash flow hedging				-6.1		-6.1		
Translation difference			31.6			31.6		
Total comprehensive income	0.0	0.0	31.6	21.7	63.0	116.3		
Bonus Issue / Offset Issue	0.8	960.1			-0.6	960.3		
Closing balance, 30 Sep 2015	0.9	2,175.3	77.4	-1.4	-311.4	1,940.8		
Opening balance, 1 Jan 2016	0.9	2,175.4	91.4	0.4	-216.0	2,052.1		
Profit for the period					145.7	145.7		
Changes of fair value				-2.3	-21.0	-23.3		
Tax attributable to cash flow hedging				0.5		0.5		
Translation difference			34.2			34.2		
Total comprehensive income	0.0	0.0	34.2	-1.8	124.7	157.1		
Dividend					-86.7	-86.7		

2,175.4

0.9



CASH FLOW STATEMENT, GROUP

	Q3		Jan-S	Бер	Jan-Dec
	2016	2015	2016	2015	2015
Amounts in SEK million					
Operating activities:					
Profit before tax	71.0	47.3	207.9	96.0	198.3
Reversal of depreciation and amortisation	13.1	12.6	38.4	39.2	51.9
Taxes paid	-2.6	0.5	-35.0	-23.0	-39.3
Adjustments for other non-cash items	13.9	7.7	-11.5	126.8	78.0
Cash flow from operating actvities before change in	95.4	68.2	199.8	238.9	288.9
working capital					
Change in working capital:					
Change in inventory	-16.9	-19.0	-64.9	-70.8	-22.2
Change in operating receivables	-76.0	35.9	-43.5	-11.3	-14.9
Change in operating liabilities	-10.1	-18.5	-1.9	-35.5	-12.0
Cash flow from working capital	-102.9	-1.6	-110.3	-117.5	-49.1
Cash flow from operating activities	-7.6	66.6	89.5	121.4	239.8
Investing activities:					
Investment in intangible fixed assets	-0.2	0.2	-0.3	-0.1	-0.3
Investment in tangible fixed assets	-18.7	-8.3	-39.1	-25.4	-42.8
Sales/disposal of tangible fixed assets	20.2	2.9	21.2	8.0	14.3
Changes in financial fixed assets	0.0	-0.2	0.0	-0.1	0.0
Cash flow from investing activities	1.3	-5.4	-18.3	-17.6	-28.8
Financing activities:					
Dividend	0.0	0.0	-86.7	0.0	
New loans and repayments, net	-34.2	-111.4	-246.5	-147.3	-134.6
Cash flow from financing activities	-34.2	-111.4	-333.1	-147.3	-134.6
Cash flow for the period	-40.5	-50.2	-261.9	-43.5	76.4
Cash & cash equivalents at beginning of period	232.3	394.6	450.0	384.7	384.7
Translation differences	8.8	-4.3	12.6	-1.1	-11.1
Cash & cash equivalents at end of period	200.7	340.1	200.7	340.1	450.0



KEY FIGURES

	2016			2015				2015
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Jan-Dec
Order intake, MSEK	512.5	543.1	569.4	425.6	484.6	663.0	535.8	2,109.1
Revenues, MSEK	471.4	524.5	455.3	587.5	434.4	552.1	462.3	2,036.3
Operating profit (EBIT)	72.7	92.1	60.0	104.4	66.0	103.8	76.0	350.3
before items affecting comparability, MSEK								
Operating margin (EBIT)	15.4%	17.6%	13.2%	17.8%	15.2%	18.8%	16.4%	17.2%
before items affecting comparability								
Operating profit (EBIT), MSEK	79.6	92.1	60.0	104.4	66.0	53.7	72.0	296.2
Operating margin (EBIT)	16.9%	17.6%	13.2%	17.8%	15.2%	9.7%	15.6%	14.5%
Profit for the period, MSEK	51.2	65.2		72.0	36.2	22.0	4.7	135.0
Total comprehensive income, MSEK	64.1	75.6	17.3	111.1	48.6	17.7	50.0	227.5
Cash flow from	-7.6	66.5	30.5	118.4	66.6	41.9	12.9	240.
operating activities, MSEK								
Total cash flow, MSEK	-40.5	-62.2	-159.2	119.9	-50.2	27.7	-21.0	76.8
Undiluted/diluted number of shares, thousand's	43,326	43,326	43,326	43,326	43,326	43,326	1,000	43,326
Average amount of undiluted/diluted	43,326	43,326	43,326	43,326	43,326	20,523	1,000	27,204
number of shares, thousand's								
Undiluted/diluted earnings per share, SEK	1.18	1.51	0.67	1.66	0.84	0.51	4.73	3.12
Undiluted/diluted earnings per share, SEK1	1.18	1.51	0.67	1.66	0.84	0.51	0.11	3.12
Total cash flow per share, SEK ¹	-0.93	-1.44	-3.67	2.77	-1.16	0.64	-0.48	1.77
Undiluted/diluted equity per share, SEK ¹	48.99	47.52	47.82	47.36	44.79	43.67	21.10	47.36
Total assets, MSEK	3,291.2	3,204.4	3,187.3	3,359.6	3,318.1	3,384.4	3,372.9	3,359.6
Cash and cash equivalents end of period, MSEK	200.7	232.3	287.3	450.0	340.1	394.6	376.5	450.0
Equity, MSEK	2,122.5	2,058.8	2,069.3	2,052.1	1,940.7	1,892.3	914.2	2,052.1
Capital employed, MSEK	2,521.8	2,443.7	2,419.9	2,423.2	2,431.5	2,424.5	2,432.1	2,423.2
Net debt, MSEK	399.3	385.0	350.6	371.1	490.7	532.3	576.9	371.1
Equity ratio	64.5%	64.2%	65.0%	61.0%	58.5%	55.9%	27.1%	61.0%
Return on equity	10.7%	10.3%	10.7%	9.3%	5.8%	3.5%	5.4%	9.3%
Return on capital employed goodwill excluded	45.0%	45.3%	39.8%	44.2%	39.1%	39.1%	46.5%	44.2%
Return on capital employed	13.6%	13.3%	11.7%	12.4%	11.7%	11.7%	13.4%	12.4%
Interest coverage ratio, times	7.1	7.4		7.1	3.3	3.4	1.1	2
Net debt/EBITDA ratio	1.0	1.0	1.0	1.1	1.5	1.6	1.6	1.
Number of employees	1,193	1,204	1,166	1,077	1,048	1,088	1,083	1,07

¹Calculated to existing number of shares, 43326 289



HISTORICAL QUARTERLY DATA 2014 - 2016

·		2016	·	2015			20:	14			
Amounts in SEK million	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Order Intake											
Construction Equipment	213	188	179	134	134	119	161	116	108	151	81
Industrial Equipment	41	111	109	84	84	277	87	122	90	105	148
Rental	93	83	117	50	108	92	80	61	77	86	75
After Sales	166	161	165	159	159	175	209	148	143	147	131
Total	512	543	569	426	485	663	536	447	418	489	435
Revenues											
Construction Equipment	147	166	157	156	91	179	127	97	73	114	48
Industrial Equipment	79	105	67	168	102	116	99	177	123	134	112
Rental	80	82	73	86	74	78	71	75	77	68	58
After Sales	165	172	158	177	167	179	165	169	154	138	125
Total	471	524	455	588	434	552	462	518	427	454	343
Operating Profit (EBIT), reported Construction Equipment	17	23	14	20	4	5	9	-3	-5	9	-11
Industrial Equipment	-6	23	-11	16	7	-1	5	37	17	25	17
Rental	15	9	10	12	6	0	3	-4	5	0	1
After Sales	54	59	47	57	49	49	<u>5</u>	55	51	50	44
Total	80	92	60	104	66	54	72	85	68	84	51
Operating profit (EBIT), before items affecting comparability											
Construction Equipment	17	23	14	20	4	24	12	2	-5	9	-11
Industrial Equipment	-6	2	-11	16	7	13	6	42	19	25	17
Rental	8	9	10	12	6	6	3	5	5	0	1
After Sales	54	59	47	57	49	61	55	60	53	50	44
Total	73	92	60	104	66	104	76	109	72	84	51



INCOME STATEMENT, PARENT COMPANY

	Q3		Jan-Se	p	Jan-Dec
	2016	2015	2016	2015	2015
Amounts in SEK million					
Net sales	1.8	-	5.4	-	7.5
Operating expenses	-6.6	-4.8	-21.0	-14.0	-23.0
Operating profit/loss	-4.8	-4.8	-15.6	-14.0	-15.5
Net financial items	-0.2	-2.2	-3.1	-43.7	-45.7
Profit/loss after financial items	-5.0	-7.0	-18.7	-57.7	-61.2
Group contribution		-	-	-	145.0
Result before tax (EBT)	-5.0	-7.0	-18.7	-57.7	83.8
Tax on profit/loss for the period	1.1	1.6	4.1	12.7	-18.4
Profit/loss for the period	-3.9	-5.4	-14.6	-45.0	65.4

BALANCE SHEET, PARENT COMPANY

	30 Sep 2016	30 Sep 2015	31 Dec 2015
Amounts in SEK million	•	•	
Non-current assets			
Shares in group companies	1,898.4	1,898.4	1,898.4
Other non-current assets	34.9	62.0	30.8
Total non-current assets	1,933.3	1,960.4	1,929.2
Current assets			
Receivables from group companies	383.9	342.9	665.5
Other short term receivables	2.5	-	0.1
Cash and cash equivalents	0.0	0.6	128.6
Total current assets	386.4	343.5	794.2
TOTAL ASSETS	2,319.8	2,303.9	2,723.5
EQUITY AND LIABILITIES			
Shareholders equity	2,084.6	2,075.4	2,185.8
Non-current liabilities, interest bearing	25.8	226.1	226.4
Current liabilities, interest bearing	9.5	-	-
Liabilities to group companies	191.9	-	305.6
Other current liabilities	8.1	2.4	5.7
TOTAL EQUITY AND LIABILITIES	2,319.8	2,303.9	2,723.5



NOTES

NOTE 1 ACCOUNTING POLICIES

This interim report was prepared in accordance with IFRS, applying IAS 34, Interim Financial Reporting. The same accounting and valuation policies were applied as in the most recent annual report with the exception of new and revised standards and interpretations effective from January 1, 2016.

The interim report for the parent company has been prepared in accordance with the Annual Accounts and with standard RFR 2 Reporting by a legal entity, issued by the Swedish Financial Reporting Board.

NOTE 2. RELATED-PARTY TRANSACTIONS

Significant related-party transactions are described in Note 24 to the consolidated accounts in the Company's 2015 Annual Report. No material changes have taken place in relations or transactions with related parties compared with the description in the 2015 Annual Report.

NOTE 3. FINANCIAL INSTRUMENTS

	Total	carrying amo	ount		Fair value	
FINANCIAL ASSETS	30 Sep 2016	30 Sep 2015	31 Dec 2015	30 Sep 2016	30 Sep 2015	31 Dec 2015
Amounts in SEK million						
Derivative financial instruments	4.4	0.0	2.6	4.4	0.0	2.6
Other financial receivables	531.2	482.0	472.5	531.2	482.0	472.5
Cash and cash equivalents	200.7	340.1	450.0	200.7	340.1	450.0
Total	736.3	822.1	925.1	736.3	822.1	925.1
FINANCIAL LIABILITIES						
Derivative financial instruments	10.8	2.3	2.9	10.8	2.3	2.9
Interest bearing debts	600.0	831.3	821.1	604.2	831.3	826.1
Other financial liabilities	283.1	344.9	248.2	283.1	344.9	248.2
Total	893.8	1,178.5	1,072.2	898.1	1,178.5	1,077.2



FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE

30 Sep 2016	Level 2
Financial assets	
Currency derivatives	4.4
Total	4.4
Financial liabilities	
Currency derivatives	10.8
Total	10.8
30 Sep 2015	Level 2
Financial assets	
Currency derivatives	-
Total	-
Financial liabilities	
Currency derivatives	2.3
Total	2.3
31 Dec 2015	Level 2
Financial assets	
Currency derivatives	2.6
Total	2.6
Financial liabilities	
Currency derivatives	2.9
Total	2.9

- Level 1 quoted prices in active markets for identical financial instruments
- Level 2 inputs other than quoted prices included in level 1 that are observable for the financial instrument, either directly (i.e. as prices) or indirect (i.e. derived from prices).
- **Level 3** inputs for the financial instrument that are not based on observable market data (unobservable inputs)

Currency derivatives are valued at fair value by discounting the difference between the contracted forward rate and the rate that can be subscribed for on the balance sheet date for the remaining contract term.

DEFINITIONS

Alternative Performance Measures (APMs) are used in this report. APMs are key ratios and performance measures that are not defined or specified in IFRS. The APMs are used to help investors as well as management analyze the company's operations. The APMs used are described below.

ORDER INTAKE

All orders for which contracts have been signed during the accounting period and which have been confirmed. Canceled orders affect order intake if booked and canceled in the same year.

OPERATING PROFIT (EBIT)

Profit before financial items and tax.

NET DEBT

The net amount of interest bearing liabilities (shareholders' loans excluded) and assets as well as cash and cash equivalents.

OPERATING MARGIN (EBIT), %

Operating profit (EBIT) as a percentage of revenues during the period

NET DEBT/EBITDA RATIO (LEVERAGE)

Average net debt in relation to operating profit before depreciation and amortization (EBITDA), rolling twelve-month value.

UNDILUTED AVERAGE NUMBER OF SHARES

Weighted average number of shares outstanding during the period.

NET DEBT/EQUITY RATIO

Net debt in relation to shareholders' equity.

DILUTED AVERAGE NUMBER OF SHARES

Weighted average number of shares outstanding during the period as well as potential additional shares.

RETURN ON EQUITY

Profit after tax for the period, rolling twelve-month value, as a percentage of the average shareholders' equity excluding shares without controlling interests.

UNDILUTED/ DILUTED EARNINGS PER SHARE

After tax result in relation to the undiluted and diluted average number of shares.

RETURN ON CAPITAL EMPLOYED

Operating profit (EBIT), rolling twelve-month value, as a percentage of the average capital employed. Capital employed means net debt plus share-holders' loans.

UNDILUTED/ DILUTED EQUITY PER SHARE

Shareholders' equity in relation to the outstanding undiluted number of shares at the end of the period.

INTEREST COVERAGE RATIO

Profit after financial items plus financial expenses in relation to financial expenses.

EQUITY RATIO

Shareholders' equity as a percentage of total assets.

EBITDA

Operating profit before depreciation and amortization.

ITEMS AFFECTING COMPARABILITY

Non-recurring profit and loss items with notable effect on profit, and of importance for the understanding of the profit development.

ALIMAK GROUP IN BRIEF

Alimak is a world-leading supplier of elevators, platforms and after-market service for the industrial and construction sectors. The Group has manufacturing operations in Sweden and China and a sales and servicing network in more than 90 countries supplying and maintaining vertical access solutions. At present there are more than 22,000 elevators and platforms installed globally. Alimak was established in Skellefteå in 1948 and has 1,200 employees around the world. The Group is listed on Nasdaq Stockholm. www.alimakgroup.com

